



DP Sales Staff Search
 713 248 7815
 danny.powell@dpitss.com

APPLICANT INFORMATION SALES

First Name		Last Name	M.I.	Date
Street Address			Apartment/Unit #	
City		State	ZIP	
Mobil Phone	Work Phone	Home Phone		
Home Email		Work Email		
Date Available				
Position Applied for				
Are you authorized to work in the U.S. without the need for sponsorship?				YES <input type="checkbox"/> NO <input type="checkbox"/>
Have you ever been convicted of a felony?		YES <input type="checkbox"/>	NO <input type="checkbox"/>	If yes, explain

HIGHEST EDUCATION

College		City / State		
From	To	Did you graduate?	YES <input type="checkbox"/> NO <input type="checkbox"/>	Degree
College		City /State		
From	To	Did you Graduate	YES <input type="checkbox"/> NO <input type="checkbox"/>	Degree

SPECIALIZED SALES TRAINING AND CERTIFICATIONS

List Only Relevant Training Courses Taken and /or Certifications Held

Course Taken	Date	Certification	Current? Y/N

REFERENCES

Please list three professional references.

Full Name	Relationship
Company	Phone ()
Full Name	Relationship
Company	Phone ()
Full Name	Relationship
Company	Phone ()

PREVIOUS EMPLOYMENT (if your resume contains salary information you can skip this section)					
Company			Phone ()		
Address			Supervisor		
Job Title		Starting Salary	\$	Comm	Ending Salary
					\$ Comm
Fringe				NBD %	LAM%
Responsibilities					
From	To	Reason for Leaving			
Responsibilities Sales Percentages Measuring Success Biggest Deal Handle Objections					
Company			Phone ()		
Address			Supervisor		
Job Title		Starting Salary	\$	Comm	Ending Salary
					\$ Comm
Fringe				NBD %	LAM%
Responsibilities					
From	To	Reason for Leaving			
Responsibilities Sales Percentages Measuring Success Biggest Deal Handle Objections					
Company			Phone ()		
Address			Supervisor		
Job Title		Starting Salary	\$	Comm	Ending Salary
					\$ Comm
Fringe				NBD %	LAM%
Responsibilities					
From	To	Reason for Leaving			
Responsibilities Sales Percentages Measuring Success Biggest Deal Handle Objections					

MILITARY SERVICE		
Branch	From	To
Rank at Discharge	Type of Discharge	

SKILLS AND EXPERIENCE

Sales Skills

Product Knowledge

CRM Experience

Needs Improvement

Most Marketable Skill

EMPLOYMENT PREFERENCES

Pushes

Pulls

Expected Total Income	Base	Comm	Lowest Salary	Base	Comm
Must have Benefits					
Drive Time / Milage	Location Preference				
Travel Percentage	Work Hours		Relocations Assistance		
Title Preference			Industry Preference		
Duties Preference					

Additional Information
